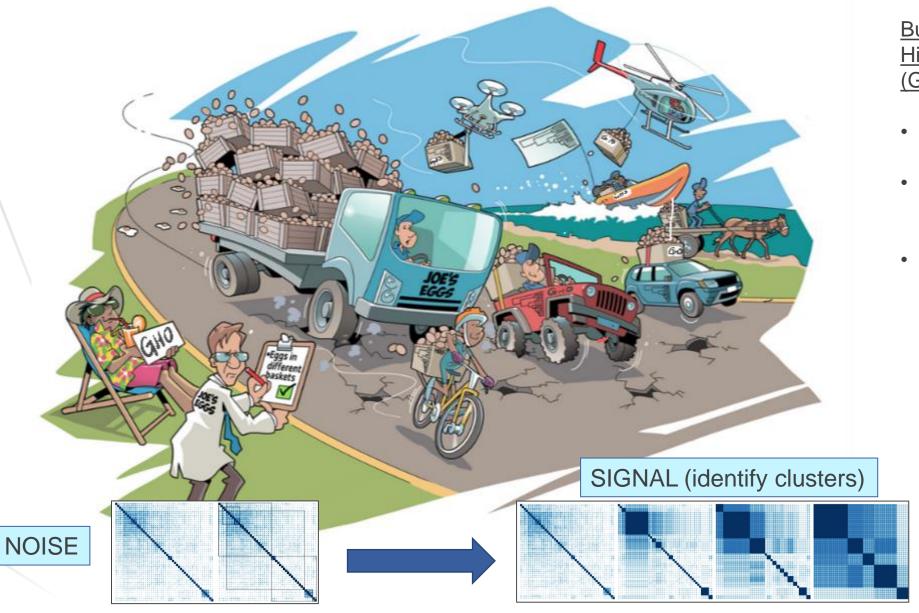


Index Investing: Not as Passive as You Think

Nico Katzke
Head of Portfolio Solutions, Satrix

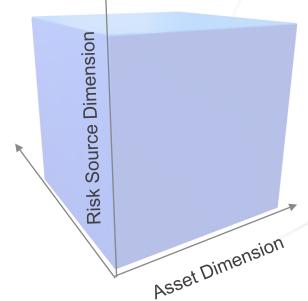
Current Research Efforts – focus on better identifying risk sources





Building a Generalized
Hierarchical Optimization
(GHO) Framework:

- Better identifying risk sources
- Better utilizing the covariance structures in data
- Noise vs Signal



Portfolio construction | actively identify & combine sources of return



Portfolio Performance Broad Market Strategic Core Portfolio Factor Exposures Exposures Performance (strategic asset allocation) (drivers of active returns)

Additional Sources of Return

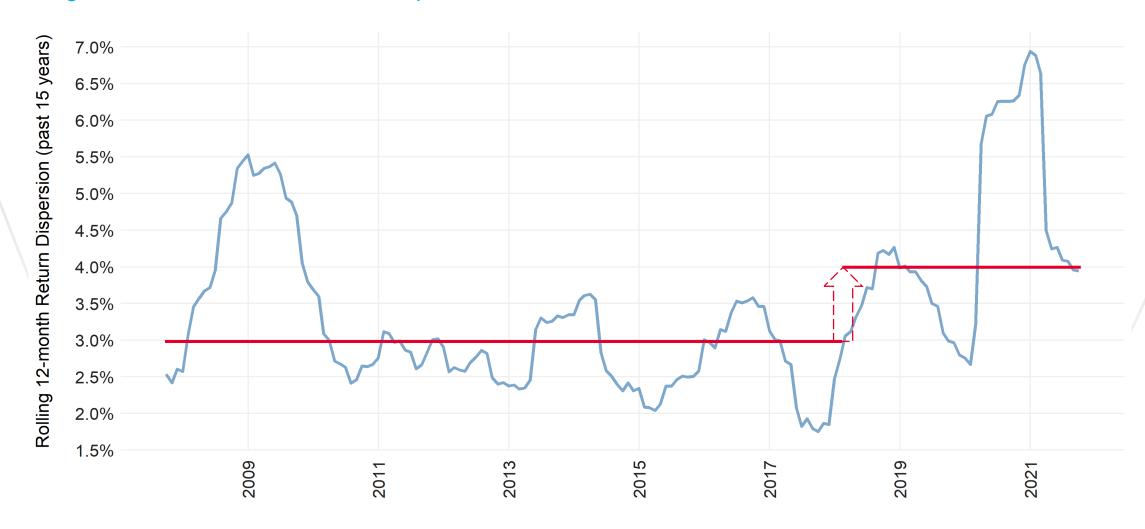
Security Selection

Market & Factor Timing

TAA opportunities have been favourable in recent years



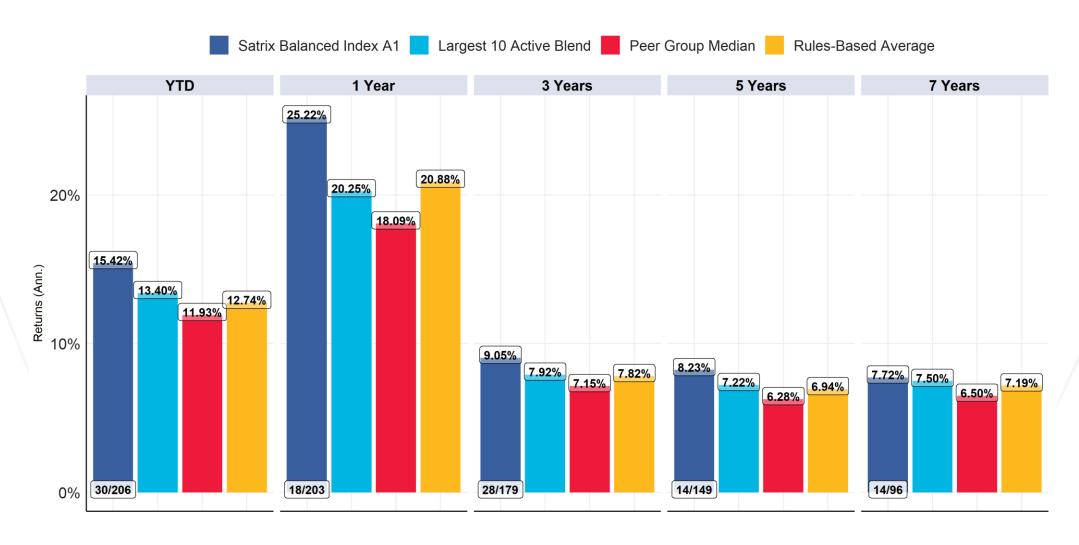
Rolling 12-month multi-asset return dispersion



Satrix Balanced Index Fund Ranks & Returns vs. Peers



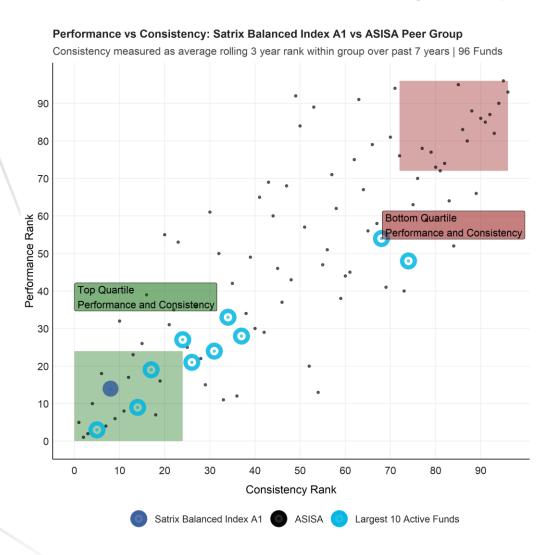
(ASISA) South African Multi-Asset High Equity as at 30 September 2021

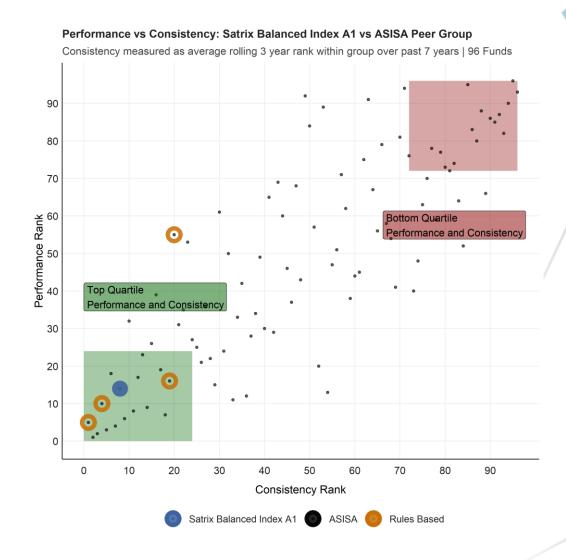


Consistency of performance = greater peace of mind



(ASISA) South African Multi-Asset High Equity as at 30 September 2021



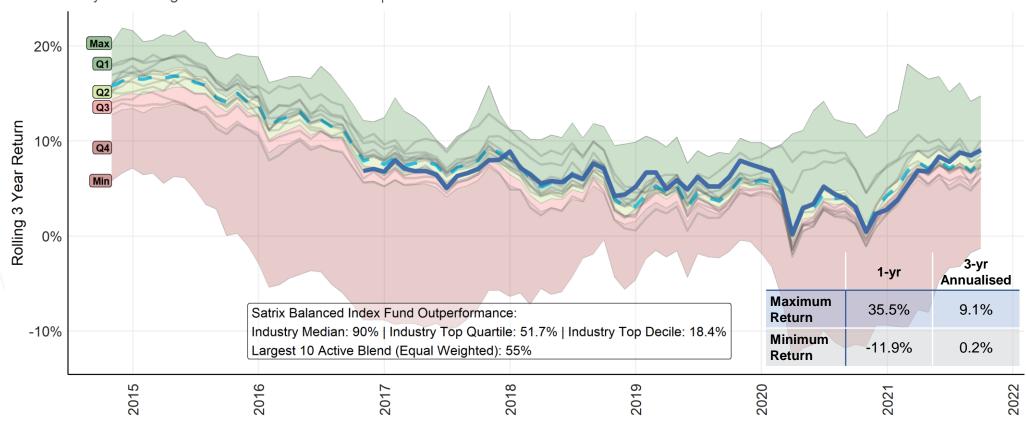


Greater peace of mind



ASISA Multi-Asset High Equity Category: Rolling 3 Year Returns

Shaded Areas: 1st - 4th Quartile Fund Category Returns | Dashed Blue Line: Largest 10 Active Blend (Equal Weighted) Grey Lines: Largest 10 Active Balanced Funds | Solid Blue Line: Satrix Balanced Index Fund

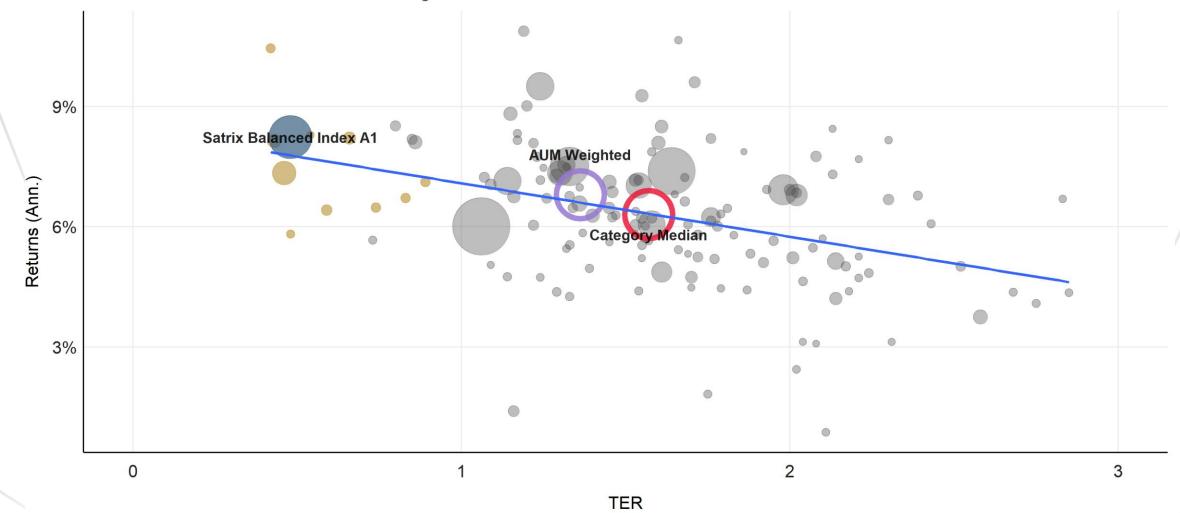


Performance vs Fees: Active vs Indexed Alternatives



(ASISA) South African Multi-Asset High Equity

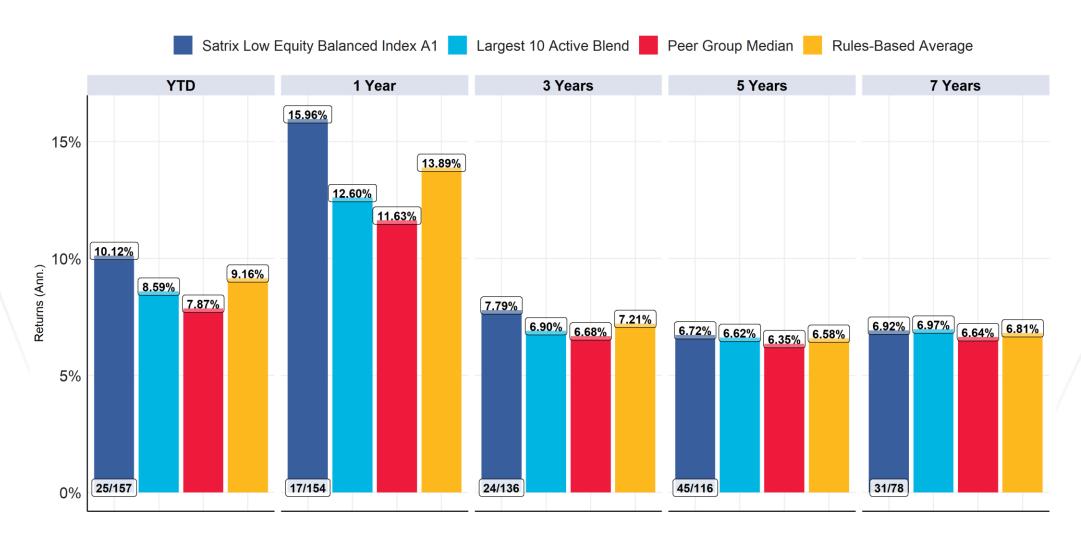
Mean-Variance Frontier: Multi-Asset Managers with at least 5 Year Track Record



Satrix Low Equity Balanced Index Fund Ranks & Returns vs. Peers



(ASISA) South African Multi-Asset Low Equity as at 30 September 2021



Strategic Asset Allocation



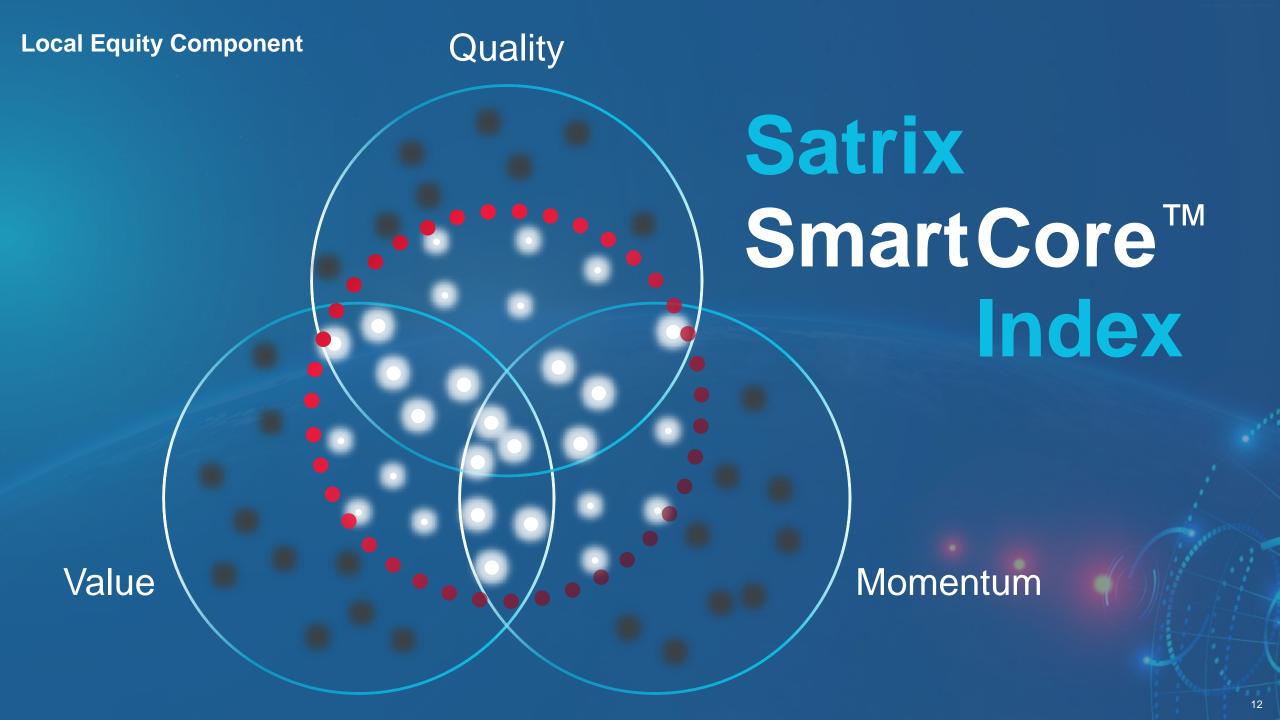
Satrix Balanced Index Fund

Foreign Fixed Income	Bloomberg Global Aggregate: 2%
Foreign Equities	MSCI ACWI: 24%
Domestic Cash	STeFI Composite: 2%
Domestic Inflation-Linked	S&P ILB 1+ Year Index: 7%
Domestic Fixed Income	JSE All Bond: 11%
Domestic Property	FTSE/JSE SA Listed Property: 8%
Domestic Equities	SmartCore™: 46%

Satrix Low Equity Balanced Index Fund

Foreign Fixed Income	Bloomberg Global Aggregate: 3%
Foreign Equities	MSCI ACWI: 20%
Domestic Cash	STeFI Composite: 16%
Domestic Inflation-Linked	S&P ILB 1+ Year Index: 16%
Domestic Fixed Income	JSE All Bond: 25%
Domestic Property	FTSE/JSE SA Listed Property: 5%
Domestic Equities	SmartCore™: 15%

SmartCore

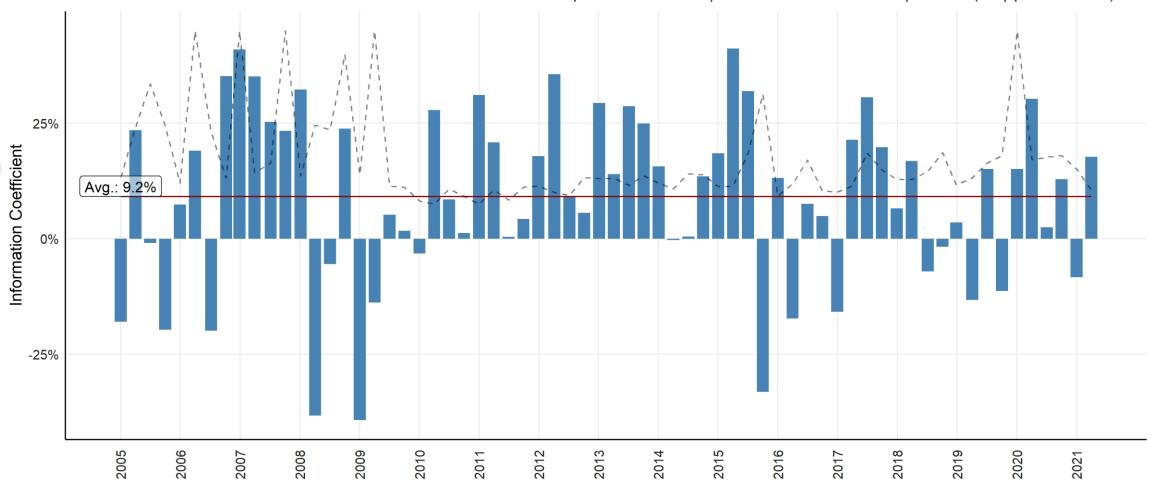


Information Coefficient Comparison



Quarterly Information Coefficient: SmartCore™

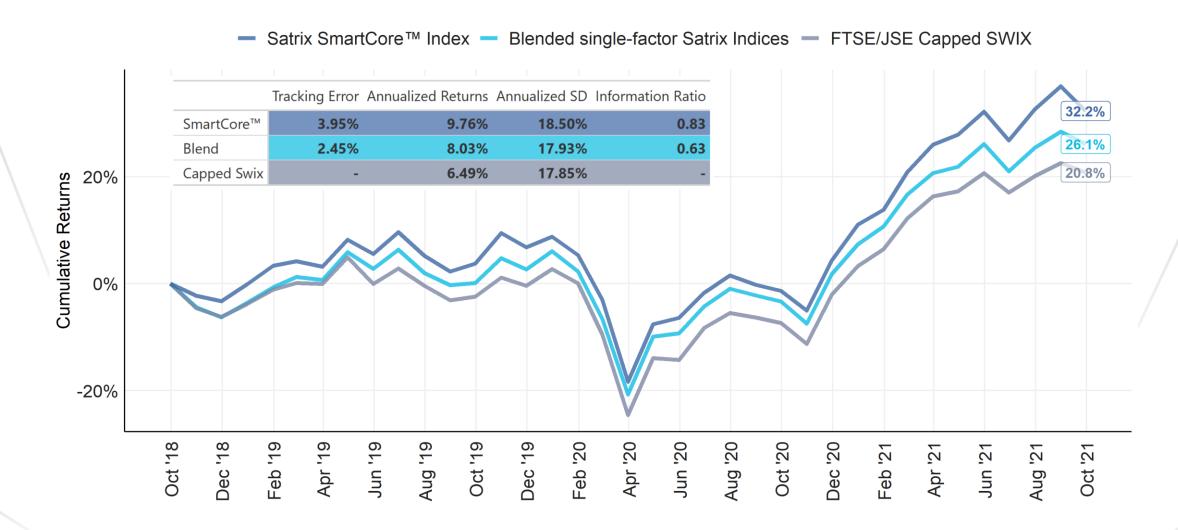
Information Coefficient: rank correlation between score and quarter's returns | Dotted Line: return dispersion (Capped at 45%)



Satrix SmartCore™ | Cumulative Performance Since Inception



Bottom-up construction adds value – Actual performance vs Blend vs Capped SWIX Benchmark

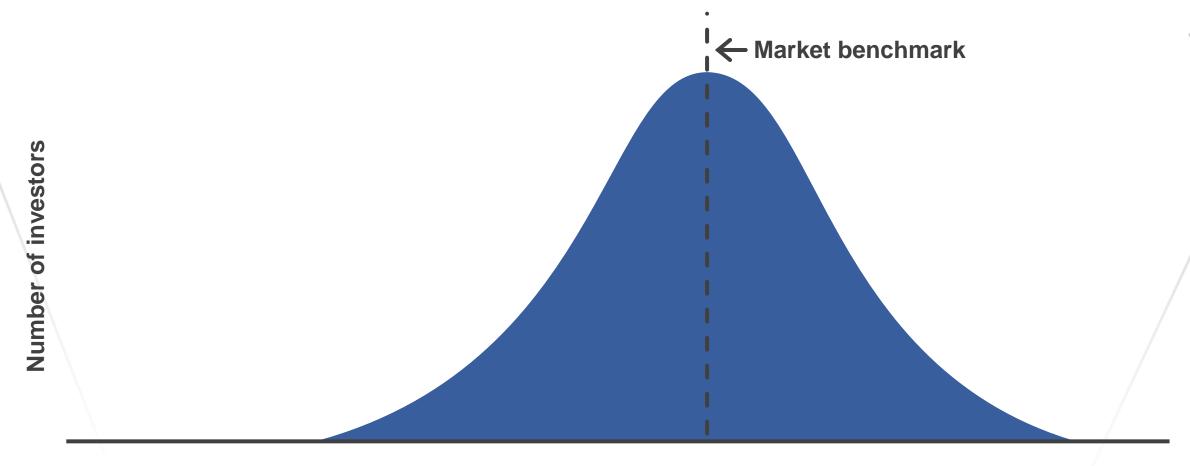


How active are active managers?



The Arithmetic of Active Management



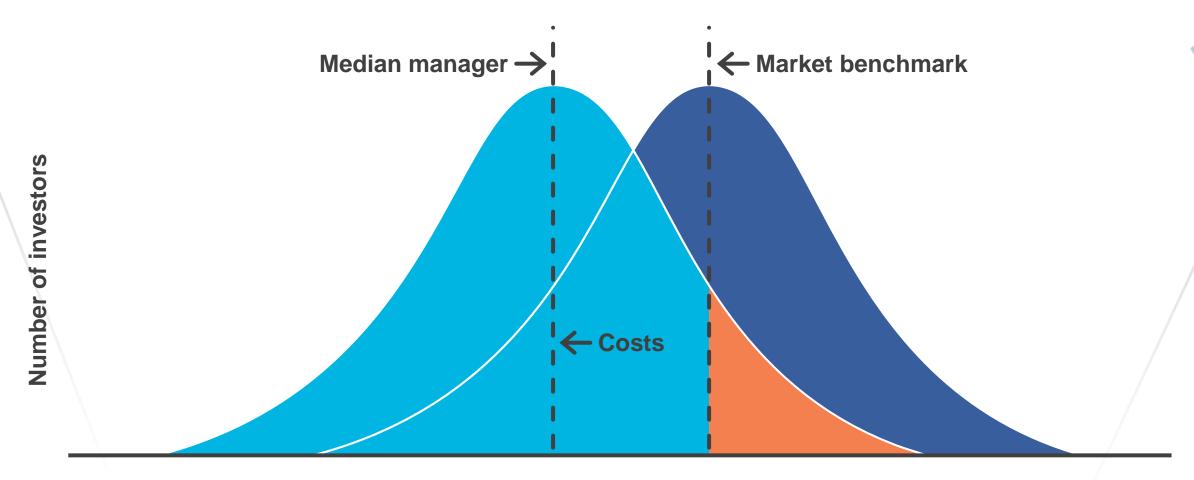


Distribution of investors returns

Investor returns before costs

The Arithmetic of Active Management





Distribution of investors returns

■ Investors who outperform the benchmark
■ Investor returns after costs
■ Investor returns before costs

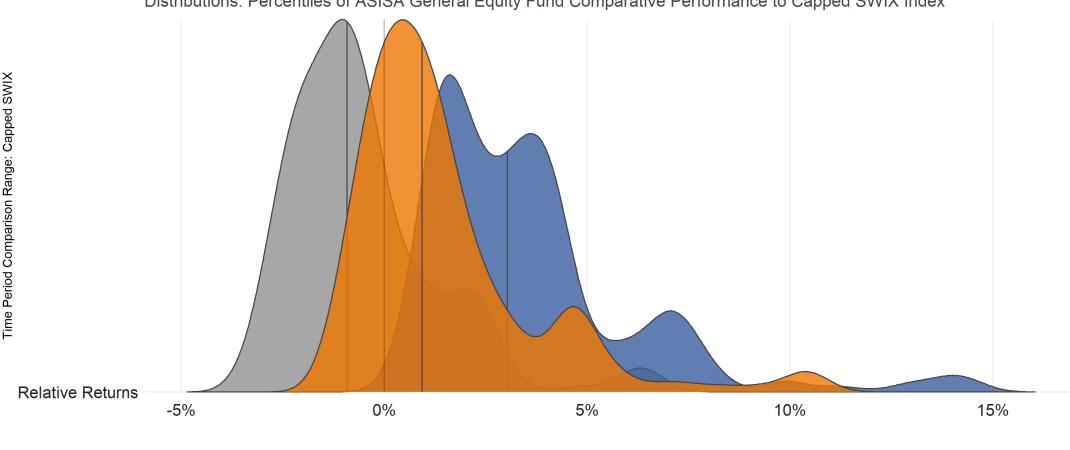
The Arithmetic of Active Management – Empirical evidence



Underperformance of majority of active funds vs. Capped SWIX (after costs)

Distribution of Rolling 3 Year Performance Relative to Capped SWIX Index

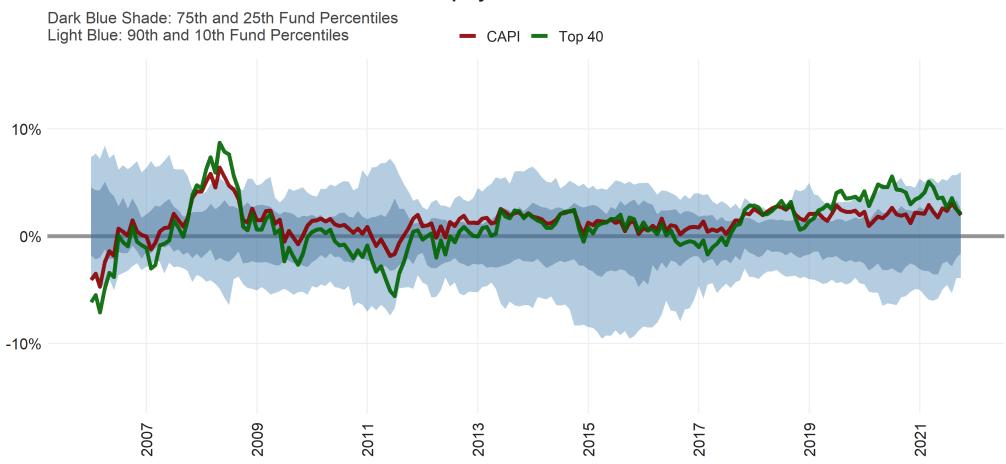
Distributions: Percentiles of ASISA General Equity Fund Comparative Performance to Capped SWIX Index



CAPI & Top 40 Index vs Active General Equity Retail Funds



3 Year Relative Performance: ASISA General Equity Funds vs CAPI Index



Source: FTSE/JSE, Up to 30 September 2021. Calculation: Satrix

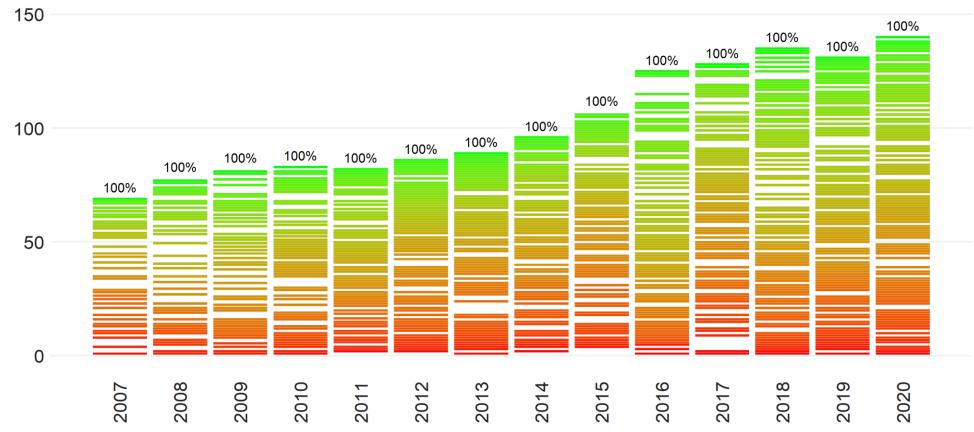
Persistence & Consistency



If past performance indicated future performance...

ASISA General Equity Fund Performance Persistence

Shading indicates past three years' performance up to indicated year (green: best, red worst) Rank / position indicates given years' performance.



Source: Morningstar & Satrix, January 2002 – December 2020

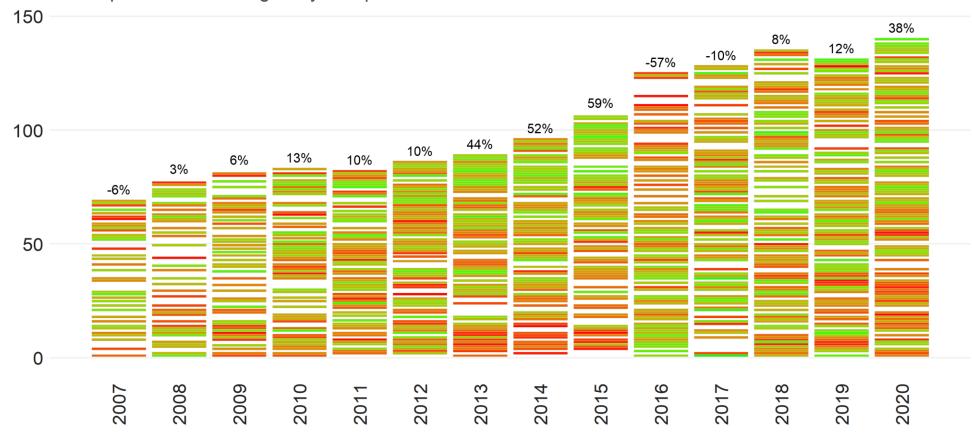
Persistence & Consistency



In practise, this is very low

ASISA General Equity Fund Performance Persistence

Shading indicates past three years' performance up to indicated year (green: best, red worst) Rank / position indicates given years' performance.

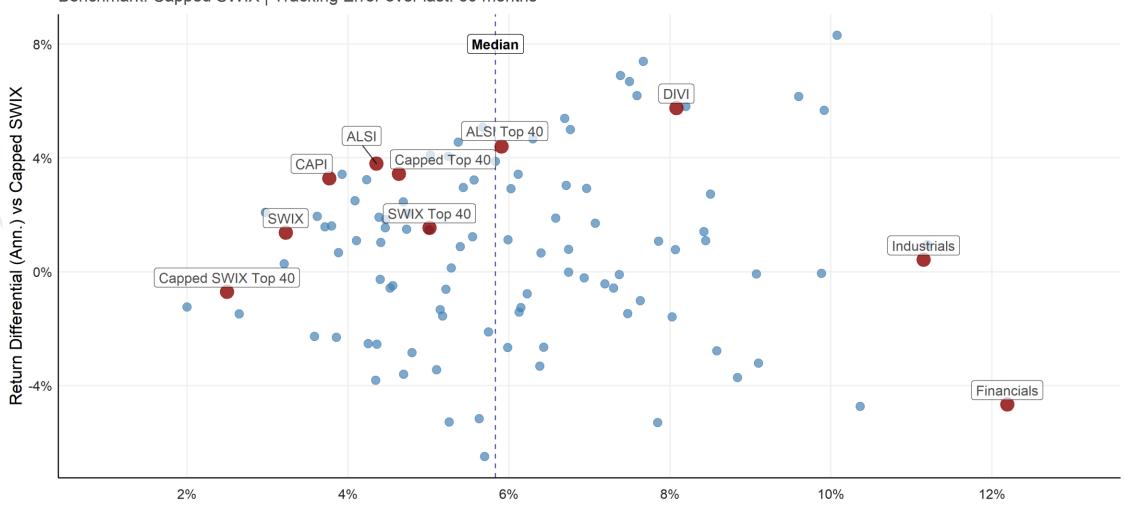


How Active is Passive?



Comparison of Tracking Error and Excess Returns

Benchmark: Capped SWIX | Tracking Error over last: 60 months



Source: Morningstar | Calculations: Own

Rolling 24 month tracking error calculated at each month for the ASISA General Equity Funds. The list of active funds is filtered to take the net of fee performance of the retail class and to exclude any index funds and fund of funds. The list includes non-surviving funds. The proxy for index funds are a concatenated time series of the total return series (TR ZAR) reduced by a fee of 50 basis points.

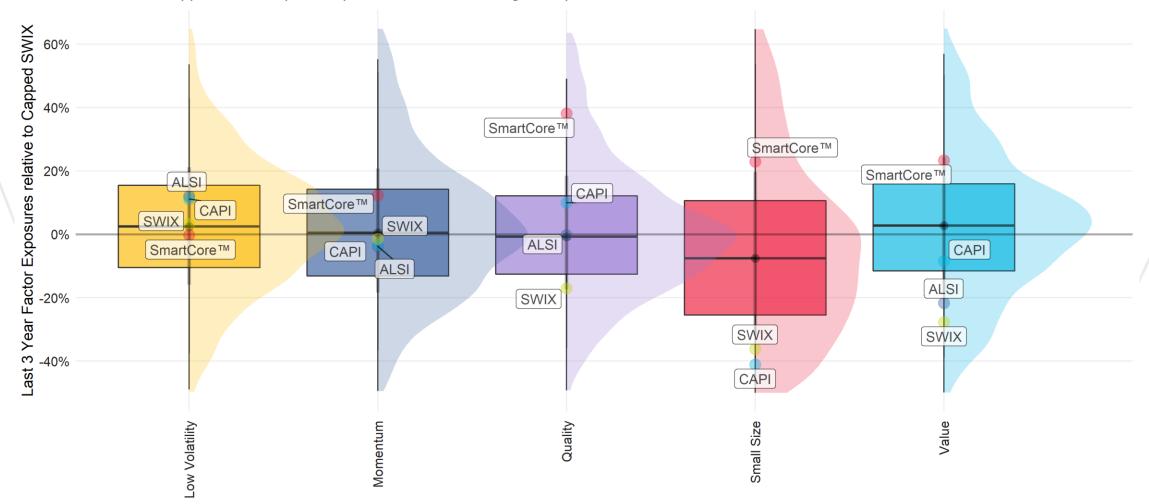
Tracking Error to Capped SWIX

Factor Exposures Comparison: Active Managers Hug the BM



Last 3 Year Constituent Factor Exposures: ASISA General Equity vs Benchmark Indices

Zero line is Capped SWIX exposure: positive values mean higher exposure to factor

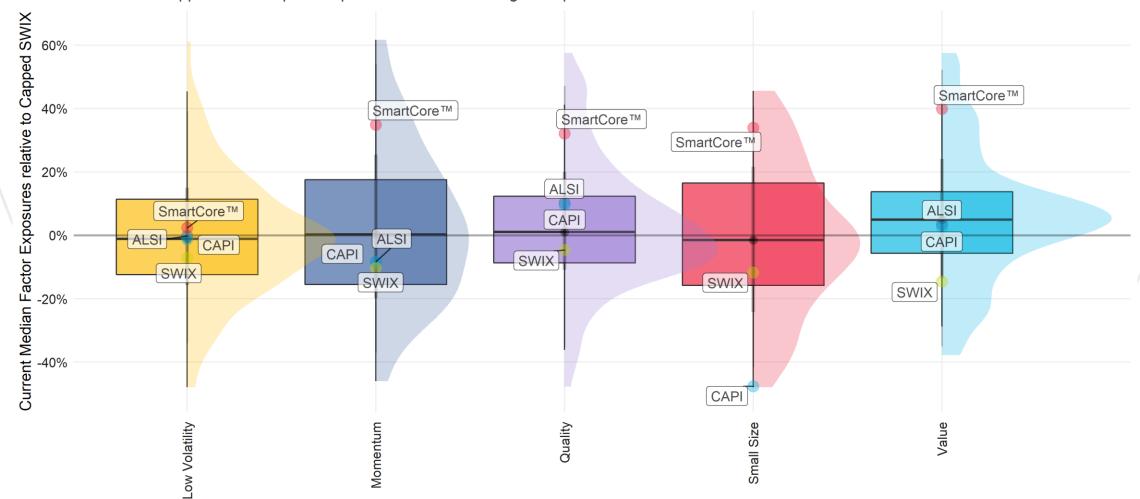


Factor Exposures Comparison: Active Managers Hug the BM



Most Recent Constituent Factor Exposures: ASISA General Equity vs Benchmark Indices

Zero line is Capped SWIX exposure: positive values mean higher exposure to factor

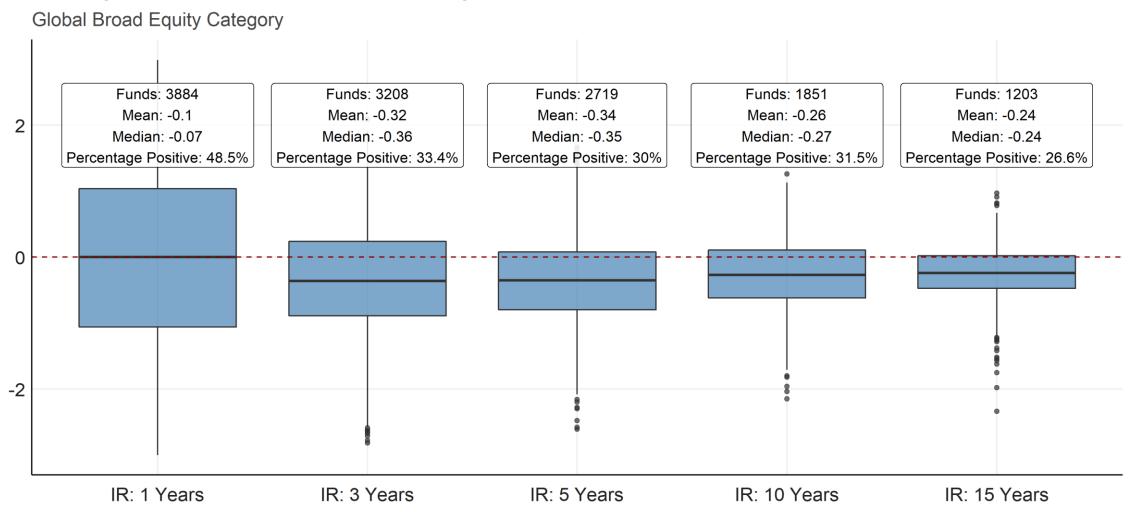




Global Equity Component: Indexation Makes Sense



Developed Market Information Ratio Comparison



CIS Disclosure



Satrix Managers (RF) (Pty) Ltd (Satrix) a registered and approved Manager in Collective Investment Schemes in Securities and an authorised financial services provider in terms of the FAIS. Collective investment schemes are generally medium- to long-term investments. Unit Trusts and ETFs the investor essentially owns a "proportionate share" (in proportion to the participatory interest held in the fund) of the underlying investments held by the fund. With Unit Trusts, the investor holds participatory units issued by the fund while in the case of an ETF, the participatory interest, while issued by the fund, comprises a listed security traded on the stock exchange. ETFs are index tracking funds, registered as a Collective Investment and can be traded by any stockbroker on the stock exchange or via Investment Plans and online trading platforms. ETFs may incur additional costs due to it being listed on the JSE. Past performance is not necessarily a guide to future performance and the value of investments / units may go up or down. A schedule of fees and charges, and maximum commissions are available on the Minimum Disclosure Document or upon request from the Manager. Collective investments are traded at ruling prices and can engage in borrowing and scrip lending. Should the respective portfolio engage in scrip lending, the utility percentage and related counterparties can be viewed on the ETF Minimum Disclosure Document. The Manager does not provide any guarantee either with respect to the capital or the return of a portfolio. The index, the applicable tracking error and the portfolio performance relative to the index can be viewed on the ETF Minimum Disclosure Document and or on the Satrix website.

Performance is based on NAV to NAV calculations of the portfolio. Individual performance may differ to that of the portfolio as a result of initial fees, actual investment date, dividend withholding tax and income reinvestment date. The reinvestment of income is calculated based on actual distributed amount and factors such as payment date and reinvestment date must be considered. Annualised return is the weighted average compound growth rate over the period measured. Cumulative return is the aggregate return of the portfolio for a specified period.

The information does not constitute financial advice as contemplated in terms of the Financial Advisory and Intermediary Services Act, No 37 of 2002 ("FAIS"). Use or rely on this information at your own risk. Consult your financial advisor before making an investment decision.

International investments or investments in foreign securities could be accompanied by additional risks such as potential constraints on liquidity and repatriation of funds, macroeconomic risk, political risk, foreign exchange risk, tax risk, settlement risk as well as potential limitations on the availability of market information.